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Federal Communications Commission Consumer & Governmental Affairs Bureau Washington, D C 20554

AUG 26 2003

Control No. 0302302/kah-Pol

Mr Johnnie Aycock P O Box 20410 Tuscaloosa, AL 35402-0410 SIP 1 1 2003

Dear Mr Aycock

Thank you for your letter to Senator Richard Shelby regarding the Federal Communications Commission's (Commission) recent amendment to the rules implementing the Telephone Consumer Protection Act of 1991 (TCPA). Specifically, you express concern that, "without the proper input from the business and association community," the Commission reversed its prior conclusion that an "established business relationship" constitutes the necessary express permission to send an unsolicited facsimile advertisement. You indicate that requiring such express permission to be in writing will place onerous burdens on associations that wish to fax their members.

On September 18, 2002, the Commission released a Notice of Proposed Rulemaking (NPRM) in CG Docket No. 02-278, seeking comment on whether it should change its rules that restrict telemarketing calls and unsolicited fax advertisements, and if so, how. The NPRM sought comment on the option to establish a national do-not-call list, and how such action might be taken in conjunction with the national do-not-call registry rules adopted by the Federal Trade Commission (FTC) and the numerous state do-not-call lists. In addition, the Commission sought comment on the effectiveness of the TCPA's unsolicited facsimile advertisement rules, including the Commission's determination that a prior business relationship between a fax sender and recipient establishes the requisite consent to receive advertisements via fax. The Commission received over 6,000 comments from individuals, businesses, and state governments on the TCPA rules

The record in this proceeding, along with our own enforcement experience, demonstrated that changes in the current rules are warranted, if consumers and businesses are to continue to receive the privacy protections contemplated by the TCPA. As explained in the Commission's Report and Order released on July 3, 2003, the record indicated that many consumers and businesses receive faxes they believe they have neither solicited nor given their permission to receive. Consumers emphasized that the burden of receiving hundreds of unsolicited faxes was not just limited to the cost of paper and toner, but includes the time spent reading and disposing of faxes, the time the machine is printing an advertisement and is not operational for other purposes, and the intrusiveness of faxes transmitted at inconvenient times, including in the middle of the night.

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As we explained in the Report and Order, the legislative history of the TCPA indicates that one of Congress' primary concerns was to protect the public from bearing the costs of unwanted advertising. Therefore, Congress determined that companies that wish to fax unsolicited advertisements to customers must obtain their express permission to do so before transmitting any faxes to them. The amended rules require all entities that wish to transmit advertisements to a facsimile machine to obtain permission from the recipient in writing

The Commission's amended facsimile advertising rules were initially scheduled to go into effect on August 25, 2003. However, based on additional comments received since the adoption of the July Report and Order, the Commission, on its own motion, determined to delay the effective date of some of the amended facsimile rules, including the elimination of the established business relationship exemption, until January 1, 2005. The comments filed after the release of the Report and Order indicate that many organizations may need additional time to secure this written permission from individuals and businesses to which they fax advertisements. Enclosed is the Commission's Report on Reconsideration, released on August 18, 2003.

We appreciate your comments. We have placed a copy of your correspondence in the public record for this proceeding. Please do not hesitate to contact us if you have further questions

Sincerely,

K Dane Snowden

Chief

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Consumer & Governmental Affairs Bureau

Enclosures

cc Senator Richard C. Shelby

PICHARD SHELBY

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> RCS/sfm Enclosure

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July 31, 2003

Ms. Sheryl J. Wilkerson Office of Legislative Affairs Federal Communications Commission Room 8-C453 445 12th Street, S.W. Washington, D.C. 20554

Dear Ms. Wilkerson.

Enclosed, please find a copy of correspondence I received from Johnnie R. Aycock.

Please review the enclosed and address the concerns raised. I have notified my constituent to expect a timely reply directly from you.

Sincerely,

Richard Shelby

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STATE OFFICES

- C) 1800 FIFTH AVENUE NORTH 321 FEDERAL BIJILOING BIRMINGHAM, AL 35203 (205) 731–1384
- (.) HUNTSVILLE INT L AIRPORT 1000 GLENN HEAMN BOULEVARD BOX 20127 HUNTSVILLE AL 35824 (256) 772-0460
- ONF CHURCH STREET ROOM C-56? MONIGOMERY AL 36104 (334) 223-7303
- C 1118 GREENSBORO AVENUE #240 TUSCALOOSA AL 35401 (205) 759-5047

RICHARD SHELBY

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United States Senate

WASHINGTON, DC 20510-0103

July 31, 2003

Mr. Johnnie R. Aycock West Alabama Chamber of Commerce Post Office Box 020410 Tuscaloosa, Alabama 35402



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- () 1800 FIFTH AVENUE NORTH 321 FEDERAL BUILDING BIRMINGHAM, AL 35203 (205) 731–1384
- O HUNTSVILLE INT A ARPORT 1000 GLENN HEARN BOLIFFVARD BOX 20127 HUNTSVILLE AL 35824 (256) 772-0460
- 113 ST JOSEPH STREET 445 U.S. COUNTHOUSE MORILE AL 36602 (251) 694-4164
- ONE CHURCH STREET ROOM C-561 MONTGOMERY, AL 36104 (334) 223-7303
- 1118 GREENSBORG AVENUE #740
 TUSCALOGSA AL 35401
 (205) 759 5047

Dear Johnnie:

Thank you for taking the time to contact me regarding your situation.

I have contacted the FCC on your behalf and will be in contact with you when I receive a response. Please do not hesitate to contact me about this or other matters in the future.

Sincerely,

Richard Shelby

RCS/sfm

Shelby, Senator (Shelby)

From

Johnnie Aycock [johnnie@tuscaloosachamber.com]

Sent. To.

Monday, July 28, 2003 12 21 PM Shelby, Senator (Shelby)

Subject:

FCC FAX RULES

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Johnnie Avcock ○ O Box 20410 Puscaloosa, AL 35402 0410

July 28 2003

The Honorable Richard C Shelby United States Senate 410 Hart Senate Office Building Washington, D.C. 20510 0103

Senator Shelby

I am writing to alert you to the recent actions taken by the FCC to amend the regulations that implement the Telephone Consumer Protection Act of 1991 (TCPA) The FCC has decided, without the proper input from the business and association community, to modify the current law by doing away with the "established business relationship" provision pertaining to tax advertisements. This amendment will place onerous administrative and economic buildens on associations by requiring "expressed written consent" from their own members prior to sending a fax advertisement. I hope you share in my concern over this onerous restriction of legitimate commercial activity

The new FCC reading of the TCPA prohibits any person or entity from sending any fax that contains an unsolicited advertisement which is defined as "any material advertising the commercial availability or quality of any property, good, or services which is transmitted to any person without that person's prior express invitation or permission." As a result, the established business relationship is no longer sufficient to permit faxes to be transmitted. Associations and businesses are now faced \hat{u} th the challenging administrative, legal, economic and record keeping rarilloutions that will arise thanks to the new FCC changes

The proposed changes, which are scheduled to go into effect on August 25, 2003 - 30 days after they were published in the Federal Register on July 20, 2003, will create a significant economic and labor-intensive burden for the association community. The adjustment in the TCPA will require used written consent to allow faxes to be sent that contain unsolicited , decitisements. It would even require written consent for faxes pertaining to events such as ablual meetings

While these changes may be suitable for residential telephone numbers as the new Do Not Cajl registry provides, they are certainly not acceptable for association-to-member facsimile communications. Associations rely on layes as a prime source of communication and marketing to meet the needs or their members

with penalties reaching \$11,000 per authorized fax, this is a burden that tew associations can financially endure. The proposed FCC changes are a firms example of an idea where the disadvantages and unintended consequences far outweigh the benefits. Please join me in requesting that the FCC halt their efforts to change the current TCPA

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